

Daily Business Checklist

There are 5 elements to the daily running of your business that will enable you to grow a strong and growing Arbonne business and achieve the 3,2,1 activity each week. This should become a habit and are the core commitments to your business- this is our daily standard and should take less than 1 hour a day.

1. **Use the products everyday** to see a difference in your skin and health. This will allow you to have your own stories to share about the products. Use them out and about and make it become part of who you are. *Core lines: 30 days to Healthy Living pack, RE9 Advanced*
2. **Share the products everyday x 1** – Invite at least 1 person everyday to sample our products or host a workshop– Core lines:30 days to Healthy Living, RE9 Full Size Kits, Make-up, Rescue & Renew Spa Range.

Examples:

'Hi Emma, how are you? I have just started a new business venture and I would love to let you sample some of our incredible products. I am really excited about it and would really value your support. If I gave you some skincare/nutrition/make-up to sample for a couple of days, would you try it out for me and give me your feedback?'

'Hi Emma. How are you? I have just started a new business venture and I would love to let you try some of our incredible products with some of your friends. I am really excited about it and would really value your support. If I gave you a product as a gift, would you get 3 or 4 friend together for me to share their benefits with you all? '

3. **Share the opportunity x 2 everyday** – Invite at least 2 people everyday to hear more about our business opportunity.

Examples:

'Hi Sara, how are you? I hope you are well. I have just started a new business venture and I would love to tell you all about it. I am really excited about it and would really value your support. It may or may not be for you but I'm sure you'll know someone who it is for. If I shared some information with you, would you be open to hearing more about it?'

(- if I organised an online call, would you be open to hearing more about it? – if I ordered you a ticket for an invite only event, would you be open to hearing more about it? – if I bought you a coffee, would you be open to hearing more about it?)

4. **Personal Development daily** – 30 mins per day, including 10 pages of a book. Can include 1 x – Audios, Training videos, Arbonne ICC Facebook training, courses on The Source – see *Personal Development section of the website* This is so important to grow your belief in yourself, Arbonne as a company and the Network Marketing Industry.
5. **Grow your Names List x 2 daily**- everyday be looking to make new friends and connections, reconnect with old friends, connect online with people and add 2 people to your list everyday to keep it growing. You don't always need to share Arbonne at this point, just make the connection, connect online or get their contact details and add them to your list.

*When you have a team, start promoting events daily with your team- what is the next event?
Encourage all to attend.*