

My Personal Strategy

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|----------------------------|--|---|--|
| Name: | | | Month: |
| Promotion Goal: | | Income Goal: £ | |
| End of month QV Goal: | | Mid-month QV Goal: | |
| Strong Start: | <input type="radio"/> 1500 | <input type="radio"/> 2500 | <input type="radio"/> 3500 <input type="radio"/> 6000 in one or two months |
| DM Grow Strong: | <input type="radio"/> 2500 | <input type="radio"/> 2500 | <input type="radio"/> Graduation £125 cash reward (DM Bonus) |
| Management £ Bonus: | <input type="radio"/> £125 DM 5000 + 5 | <input type="radio"/> £250 AM 20 000 + 10 | <input type="radio"/> £375RVP 60 000 + 30 |

It comes down to my Personal activity!

| | | |
|--|--|----|
| How many 1 on 1's am I committed to doing? | | |
| How much QV will I generate from PC's (min 150 QV) or Product Presentation (Average = 500 QV) | | QV |
| How many new Business-Builders will I Sponsor and Launch into my business? (Aiming for min. 1000 QV DMQ) | | QV |
| How much QV will I generate from my own personal spend? | | QV |

My Team's Activity:

What are *their* goals for this month? (Aim for min. 2500 PQV)

My Personal Total QV

| | | | | | |
|--|--|--|--|--|--|
| | | | | | |
|--|--|--|--|--|--|

My Team's Total QV

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Incentives I will achieve:

Skills that will help me:

1. 60-Second Story
2. 6 Follow Up Questions
- 3.
- 4.

Total QV Goal for this month

Me

plus

My Team

= _____

“Goals in writing are
dreams with deadlines”

- Brian Tracy



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